

Loan Variation Form

Broker Summary and Declaration

Broker Details

Broker name: Company name:

Phone number: ChoiceLend ID number: Email address:

ChoiceLend BDM Name

Applicant Name

Existing Loan Id Number

Variation type request – Please determine the variation type and complete the appropriate sections within this form. **Note: Do not submit via Apply Online and valuations cannot be pre-ordered.**

Please tick	Request type	Sections to complete <i>(ensure Submission Checklist and Privacy Notice and Consent are completed with every request)</i>	Where to send
	<p>Do not use the Loan Variation Form for the following:</p> <p>1a. Release or Addition of borrower/Guarantor/Director of a company and/or trustee – Complete Full application form only. Do Not submit electronic loan application via Apply Online</p> <p>1b. Fixing an existing loan: complete “Fixed Rate Authority Form”</p> <p>1c. Debit Card changes (including New, Cancellation and Replacement requests) – complete the Client Request form “Debit Card – New, Cancellation and Replacement Requests” form only.</p>		
<input type="checkbox"/>	2. Loan Increase <i>(for any worthwhile purpose including refinance and purchase)</i>	Complete sections 1 to 3 and 4b to 7	New Business Fax: 1300 171 367 Email: ACL@advantagedge.com.au
<input type="checkbox"/>	3. Loan program conversion <i>(Low Doc to Full Doc)</i>	Complete sections 1 to 3 and 4b to 7	
<input type="checkbox"/>	4. Security substitution <i>(includes security substitution without simultaneous settlement)</i>	Complete sections 1 to 3 and 4b to 7: where there is an increase to loan amount and/or LVR. Complete sections 2 and 7: where there is no change to loan amount/LVR OR loan amount and/or LVR is reduced.	Settlement/Discharge Services Fax: 03 8618 4427 Email: partialdischarges@advantagedge.com.au
<input type="checkbox"/>	5. Partial discharge	Complete sections 1 to 3 and 4b to 7: where there is an increase to loan amount and/or LVR. Complete sections 2 and 7: where there is no change to loan amount/LVR OR LVR or loan amount and/or LVR is reduced.	
<input type="checkbox"/>	6. Deed of Set Off <i>(eg. existing property has sold, with no new property purchase. Borrower can hold funds in trust for maximum 90 days until new property purchase).</i>	Complete sections 2 and 7	Settlement/Discharge Services Fax: 03 9614 2223 Email: internaldischarge@advantagedge.com.au
<input type="checkbox"/>	7. Consent <i>(including release of mortgagor but remains as borrower)</i>	Complete sections 2, 7 and 8	Customer Care Fax: 1300 401 684 Email: Advantagedge.consent2@advantagedge.com.au
<input type="checkbox"/>	8. Product change a) Interest Only extensions or switching from Principal and Interest to Interest Only repayments. b) All other Product changes	8a): Complete sections 1 to 6 8b): Complete sections 2 and 6	New Business Fax: 1300 171 367 Email: ACL@advantagedge.com.au
<input type="checkbox"/>	9. Change of Loan Purpose <i>(includes changing the current loan purpose of my/our loan or splitting my/our loan into multiple loan accounts and nominating the purposes for each account.)</i> <i>Note: if switching security property from investment to owner occupied supporting documentation is required please refer to submission checklist.</i>	Complete sections 1 and 9	Customer Care Fax: 1300 401 684 Email: customercare@choicelend.com.au

Please use the Loan Variation Submission checklist to ensure supporting documentation is provided with the request. Ensure all Tax File Numbers have been removed from all supporting documentation.

Loan Variation Submission Checklist

Please use this form to assist you in supplying the correct supporting documentation for the loan variation that is being performed. Refer to the Credit Guidelines Booklet for detailed information. **IMPORTANT:** you must ensure that all Tax file Numbers have been removed from all supporting documentation.

Do not submit the loan variation via Apply Online and valuations cannot be pre-ordered.

Income Documentation Attached

type of variation 2, 3, 4a, 5a & 8a

PAYG Applicants

- Full Time (permanent) or Part-Time / Casual / Second Job with a minimum of 12 months continuous service
- One computer generated payslip with YTD showing at least 2 pay cycles; **or**
- If YTD not shown, 2 of the 3 last payslips; **or**
- 3 months Bank Statements or transaction listings reflecting direct employment income credits.#

* Most recent payslip must not be more than 60 days old as at the application submission date.
 # Statements must not be older than 60 days as at the application submission date.

Self-Employed Applicants* Attached

type of variation 2, 3, 4a, 5a & 8a

- For Low Doc applications: Account Statements (last 6 months) or ATO lodged BAS (last 12 months) or completed Accountant's declaration (only where LVR ≤ 60% LVR)
- Tax Returns – ATO lodged Tax Returns for last two financial years and Tax Office Assessment Notices (where available)
- Balance Sheet and Profit & Loss Statements for last two financial years (Accountant Prepared or Audited)

Other Income Attached

type of variation 2, 3, 4a, 5a & 8a

- Overtime, Commission Income and Bonus Income – Bank statement(s) and transaction listings; **or** Payslip showing YTD; **or** PAYG Payment Summary; **or** Personal Tax Return; **or** Signed letter from employer
- Rental income – copy of lease agreement / bank statements / most recent rental statement from real estate agent / market appraisal from registered real estate agent
- Government benefits – at least six months statement
- Child support – letter or bank statement showing six months received
- Investment income (interest and dividends) – Bank statement or Payment Summary; **or** Any other acceptable documentation per policy

Refinance Documents Attached

type of variation 2 & 4a

- Last 6 months statements – loans
- Last 3 months statements – credit card
- Signed Discharge Authority (outgoing lender)

Funds to Complete Attached

type of variation 2, 4a, 4b & 5a

- Gift – Statutory Declaration (signed and witnessed by authorised person)
- Evidence of funds to complete transaction (i.e. equity from other security, borrowed funds)

Photographic Identification Attached

type of variation 2, 4a, 4b, 6 & 7

- For existing customers bringing on a new security, a copy of photographic identification must be attached to verify customer identify. The original document must be sighted or certified

Purchase Documents Attached

type of variation 2, 4a & 4b

- Executed copy of Contract of Sale
- Copy of Transfer of Land document
- Copy of deposit receipt (only where deposit funds are required to complete purchase or LVR > 80%)

Construction Loans Attached

type of variation 2, 4a & 4b

- Executed copy of Fixed Price Building Contract
- Copy of plan of sub-division (where up to 3 residences to be constructed on title)

Existing Home Loans Not Being Refinanced Attached

type of variation 2, 3, 4a, 5a & 8a

Loan repayment information to be verified is to include:

1. Loan limit
2. Interest rate
3. Expiry date **OR** remaining period of loan term (excluding Line of Credit facilities)
4. For interest only loans: expiry date **OR** remaining period of interest only period

And items 1, 2, and 3 can be verified via any one (or more) of the following documents that must not be more than 6 months old from application submission date:

- Loan statement/s
- Internet account summary
- Internet transaction listing/s
- Other document (eg: loan contract)

Deed Of Set Off & Partial Discharge Attached

type of variation 5a, 5b & 6

- Executed copy of Contract of Sale for security been released
- Signed ChoiceLend Discharge Authority Form

Other Requirements Attached

type of variation 2, 3, 4a, 5a & 8a

- Copy of ChoiceLend Serviceability Calculator Worksheet

Change Of Loan Purpose Attached

type of variation 9

Provide the one of the following if security property is switching from investment to owner occupied:

- Water Rates/Council Rates
- Telephone/Gas/Electricity Bill
- Australian Drivers Licence (Both sides of the licence)
- Insurance Certificate showing usage of property

Note: Please provide a current copy of the document dated within the last three months. The name on the document must match at least one borrower. The address on the document must match the property address securing your home loan.

Consents - Refer to Type of Consent Below *type of variation 7***Subdivision or Easement:**

- Security retained:
 - Valuation of each secured lot(s) based on proposed plan of subdivision or easement (no older than 90 days)
- Security sold or discharged:
 - Contract of Sale or discharge authority (subdivision must be completed)
 - Council approved plans
 - Original application or consent to register plan of division or easement – if available

Deceased Estates:

- Death certificate
- Transmission application or notice of death, or survivorship application
- Letter on legal firm's letterhead acknowledging firm is acting for estate

Second Mortgage:

- Second mortgagee FULL name and ABN/ACN, postal address, contact details (i.e. phone and fax number)
- Loan amount, purpose, term, interest rate and repayment arrangements

Lease

- Original signed lease

Transfer of Ownership

- Signed copy of original Transfer of Land

Loan Variation Types

1. **Release or Addition of Borrower/Guarantor/Director of a company and/or trustee** (Complete full application form only)
2. **Loan Increase***
3. **Loan program conversion** (Low Doc to Full Doc)
- 4a. **Security substitution** (increase to loan amount and/or LVR)*
- 4b. **Security substitution** (NO increase to loan amount and/or LVR)
- 5a. **Partial discharge** (increase to loan amount and/or LVR)*
- 5b. **Partial discharge** (NO increase to loan amount and/or LVR)
6. **Deed of Set Off**
7. **Consent**
- 8a. **Product Change** (Interest Only extensions or switching from Principal and Interest to Interest Only. Please refer to the below)
9. **Change of Loan Purpose**

* Variations that would result in an increase in either loan amount or LVR are not available on Low Doc or Line of Credit loans

For 8a. Product Change (Interest Only extensions or switching from Principal and Interest to Interest Only):

Have there been any changes to your employment, income and expenses since your last application? If YES, please provide the relevant supporting documents as per the above noted 8a.

Loan Variation Purpose: (Please provide a brief written summary of the variation)

SECTION 1: Broker interview guide (for NCCP regulated lending only)

This section only applies to regulated loans that are secured over residential property. It should only be used where there is an application for a loan secured by residential property and where the purpose is wholly or predominantly for:

- personal, domestic or household purposes; or
- to purchase, renovate or improve residential property for investment purposes or to refinance credit provided for that purpose.

Requirements and objectives

1. Applicant declared purpose

1.1 Tick the applicable box to confirm the loan purpose type: Owner Occupier Residential Investment

1.2 Select the purpose for which the loan proceeds will be used and specify the proposed amount required for each purpose selected (Multiple purposes can be selected.):

If purpose is wholly or predominantly commercial or investment (other than in residential property), this interview guide is not intended to be used.

Purpose	Amount (\$)
<input type="checkbox"/> Purchase a property	<input type="text"/>
<input type="checkbox"/> Construction	<input type="text"/>
<input type="checkbox"/> Renovations	<input type="text"/>
<input type="checkbox"/> Investment Purposes	<input type="text"/>
<input type="checkbox"/> Purchase a motor vehicle, boat, trailer etc.	<input type="text"/>
<input type="checkbox"/> Refinance	<input type="text"/>
<input type="checkbox"/> Debt consolidation	<input type="text"/>
<input type="checkbox"/> Other Purpose(s) being:	<input type="text"/>
<input type="text"/>	<input type="text"/>
Total Amount Of Credit Sought:	<input type="text"/>

If purpose is wholly or predominantly commercial or investment (other than in residential property), this interview guide is not intended to be used.

Where loan purpose declared in 1.2 includes Refinance, Debt Consolidation and/or Purchase a motor vehicle, boat, trailer etc, the following declarations would need to be made by the broker and acknowledged by the applicant(s).

I have discussed that the goods being financed / refinanced may not hold their value for as long as the remaining term of the loan and so the applicant(s) may be paying for those goods beyond their useful lifespan and value. Additionally, I have discussed that the applicant(s) may not be in a position to finance the replacement of those goods if the term exceeds the lifespan of the original goods.

I have discussed with the applicant(s) that they may end up paying more interest compared to taking the loan over a shorter term more in line with the useful life of the goods.

I have discussed with the applicant the option of a separate loan with a shorter term for the part of the loan required for the purpose of the goods.

The applicant(s) appeared to understand and wants to proceed.

Where Debt Consolidation has been selected in 1.2, please complete 1.3 and 1.4.

Otherwise, continue to 1.5.

1.3 If Debt Consolidation was selected in 1.2, will existing credit card limits be reduced or cancelled?

Yes No

If Yes, please give details below:

1.4 I have discussed with the applicant(s) that they may end up paying more interest, particularly if the applicant(s) incurs further credit card, personal loan or car loan debt after consolidating existing debts.

The applicant(s) appeared to understand and wants to proceed.

1.5 Term of credit sought:

Years

Months

2. Refinance & debt consolidation

This section is to be completed if the applicant(s) is refinancing or consolidating debts with the proceeds of the proposed loan. If the applicant(s) is not refinancing or consolidating debts, continue to the Section 3. Possible Adverse Changes to Financial Situation.

2.1 Why does the applicant(s) want to refinance the existing loan? (Multiple options can be selected.)

Reduced repayments

Please specify current and anticipated repayments under the existing loan:

Lower interest rate

Please specify current and anticipated interest rates under the existing loan:

Increase total loan amount

Greater flexibility / extra or specific loan features under proposed loan

Please give details:

Wants to reduce number of lenders / consolidate debts

Please give details:

Dissatisfied with other financial institution

Please give details:

Close to end of current loan term

Please give details:

Other

Please give details:

3. Possible adverse changes to financial situation

3.1 Do the applicant(s) plan or anticipate changes (other than retirement - see 3.4) to their future financial circumstances that could ADVERSELY impact their ability to repay the loan?

Yes No

If Yes, specify to which applicant(s) the changes apply and answer the remaining questions for all applicants together.

Applicant 1 Applicant 2

3.2 If Yes, what is the nature of the planned or anticipated change?

Select one or more of the relevant options and give details of the expected change or changes in the table below.

	Period of Impact	Monthly Financial Impact (\$)
<input type="checkbox"/> Extended unpaid leave (e.g. parental leave)		
<input type="checkbox"/> Reduced income		
<input type="checkbox"/> End of contract / loss of employment		
<input type="checkbox"/> Leaving employment		
<input type="checkbox"/> Increased debt repayment(s) for an existing loan		
<input type="checkbox"/> Large expenditure		
<input type="checkbox"/> Medical treatment / illness		
<input type="checkbox"/> Other (please give details below)		

3.3 How do the applicant(s) intend to meet their loan repayments following the planned or anticipated change(s)?

Select one or more of the relevant options and give details of those options in the table below.

	Details
<input type="checkbox"/> Additional income source	
<input type="checkbox"/> Reduce expenditure	
<input type="checkbox"/> Sale of assets	
<input type="checkbox"/> Savings and/or Superannuation (please give details if not already captured in Financials)	
<input type="checkbox"/> Co-applicant's income (please give details if not already captured in Financials)	
<input type="checkbox"/> Other (please give details below)	

3.4 At what age is the applicant(s) planning to retire?

Applicant 1

Applicant 2

If either applicant(s) plan(s) to retire during the proposed loan term or past age 70 (deemed retirement age) which will occur during the proposed loan term, continue to 3.5 (using whichever is the lower of the planned or deemed retirement age). Otherwise, continue to Section 4.

3.5 How would the applicant(s) propose to repay the loan? (Multiple options can be selected.)

- | | |
|---|---|
| <input type="checkbox"/> Repayment of loan prior to retirement | <input type="checkbox"/> Downsizing home |
| <input type="checkbox"/> Sale of assets | <input type="checkbox"/> Recurring income from superannuation |
| <input type="checkbox"/> Superannuation lump sum following retirement | <input type="checkbox"/> Savings |
| <input type="checkbox"/> Income from other investments | <input type="checkbox"/> Co-applicant's income |
| <input type="checkbox"/> Other (please give details below) | |

4. Loan features

Loan Features Selection

In order to complete this section, brokers must consider all answers previously given, and in particular, those relating to:

- Loan Purpose (Section 1);
- Refinance & Debt Consolidation (if applicable) (Section 2);
- Possible adverse changes to financial situation (Section 3);

Each feature in the table is to be marked as 'Important', 'Not Important' or 'Don't Want', depending on the broker's discussion with the applicant(s).

'Important' means the feature is a high priority for the applicant(s). 'Not Important' means it is not of high priority to the applicant(s). 'Don't Want' should be selected where the applicant(s) expressly do not want the feature.

Where a feature is identified as 'Not Important' or 'Don't Want', no further action is required for the purposes of this table.

Where a feature is identified as 'Important', the broker must ascertain from the applicant(s) why that feature is important to them. Please select the appropriate reasons in the 'Reason' column for any feature that is marked 'Important'. In selecting the reasons, the broker should ensure the applicant(s) consider the particular benefit(s) of the feature that is/are important to them (e.g. if fixed rate period is important a reason may be because the applicants want certainty of the repayment amount during the fixed rate period).

Where the feature has been selected for reasons other than for reasons already provided, ensure details of those 'Other' reasons are captured in the same column.

Where a feature is identified as 'Important', confirm the applicant(s) understands each of the risks contained in the 'Features' column by ticking the relevant box alongside that risk.

Feature	Important	Reason	Not Important	Don't Want					
4.1 Rate Type									
Fixed rate	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>					
<p>Rate is fixed for a specified term giving certainty of interest and repayments for that term.</p> <p><i>Ensure each applicant understands each of the following risks:</i></p> <ul style="list-style-type: none"> • Rate is fixed at a point in time and applicant(s) will not benefit from subsequent market interest rate reductions during fixed rate period. • Rate may change between the time of approval and the time of drawdown if rate lock has not been obtained. • Limited or no ability to make additional repayments while the interest rate is fixed. • May not have the ability to redraw. • Possibility of expensive break/economic costs if, during the fixed interest rate period, applicant(s): <ul style="list-style-type: none"> – Repay loan in full; – Switch to another product or loan type; – Make additional repayments over and above any prescribed limit; – Sell the property; or – Seek further funds. 	<p><input type="checkbox"/> If feature is marked 'Important', confirm that each of the risks listed in 'Features' have been explained to the applicant(s):</p> <p>AND</p> <p><input type="checkbox"/> indicate the preferred duration of the fixed rate period:</p> <p><input type="checkbox"/> 1 year</p> <p><input type="checkbox"/> 2 years</p> <p><input type="checkbox"/> 3 years</p> <p><input type="checkbox"/> 4 years</p> <p><input type="checkbox"/> 5 years</p>	<p>Where fixed rate is important, why is this?</p> <p><input type="checkbox"/> Certainty of repayments.</p> <p><input type="checkbox"/> Make budgeting easier.</p> <p><input type="checkbox"/> Other.</p> <p>Details for "Other":</p> <table border="1" style="width: 100%;"> <tr><td> </td></tr> <tr><td> </td></tr> <tr><td> </td></tr> <tr><td> </td></tr> <tr><td> </td></tr> </table>							
Variable rate	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>					
<p>Interest charged and repayments will change to reflect interest rate movements.</p> <p><i>Ensure each applicant understands the following risk:</i></p> <ul style="list-style-type: none"> • Interest rate and repayment amount may increase while the loan is on a variable rate. 	<p><input type="checkbox"/> If feature is marked 'Important', confirm that each of the risks listed in 'Features' have been explained to the applicant(s):</p>	<p>Where variable rate is important, why is this?</p> <p><input type="checkbox"/> To take advantage of potential future decreases in the interest rate.</p> <p><input type="checkbox"/> Flexibility with respect to repayment, redraw and/or early repayment of loan.</p> <p><input type="checkbox"/> Other.</p> <p>Details for "Other":</p> <table border="1" style="width: 100%;"> <tr><td> </td></tr> <tr><td> </td></tr> <tr><td> </td></tr> <tr><td> </td></tr> <tr><td> </td></tr> </table>							

Feature	Important	Reason	Not Important	Don't Want
Rate Type				
Fixed and Variable rate	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
<p>The applicant(s) may want a loan split into fixed and variable portions.</p> <p>Fixed rate portion Rate is fixed for a specified term giving certainty of interest and repayments for the fixed rate portion.</p> <p>Variable rate portion Interest charged and repayments will change to reflect interest rate movements for the variable rate portion.</p> <p><i>Ensure each applicant understands each of the following risks associated with fixed and variable splits of the loan:</i></p> <ul style="list-style-type: none"> • Applicant(s) will not obtain the full benefit of rate decreases and will still have some exposure to the risk of rate increases. • Applicant(s) will generally not be able to change the ratio of the fixed and variable portions. • Applicant(s) will be required to make separate repayments for each portion. • Fixed rate may change between the time of approval and the time of drawdown if rate lock has not been obtained. • Limited or no flexibility in relation to the fixed rate portion concerning making additional repayments and redraws during the fixed rate period. • Possibility of expensive break/economic costs in relation to the fixed rate portion if during the fixed rate period, the applicant(s): <ul style="list-style-type: none"> – Repay loan in full; – Switch to another product or loan type; – Make additional repayments over and above any prescribed limit; – Sell the property; or – Seek further funds. 	<input type="checkbox"/> If feature is marked 'Important', confirm that each of the risks listed in 'Features' have been explained to the applicant(s): AND <input type="checkbox"/> indicate the preferred duration of the fixed rate period: <input type="checkbox"/> 1 year <input type="checkbox"/> 2 years <input type="checkbox"/> 3 years <input type="checkbox"/> 4 years <input type="checkbox"/> 5 years	<p>Where fixed and variable rate is important, why is this?</p> <input type="checkbox"/> Limiting risk of increasing variable interest rate to obtain some benefit from potential future decreases in the interest rate. <input type="checkbox"/> Retaining a degree of flexibility in relation to increased repayments, redraws and/or early repayment of part of the loan. <input type="checkbox"/> Make budgeting easier than if the entire loan were variable. <input type="checkbox"/> Other. Details for "Other": <div style="border: 1px solid black; height: 40px; width: 100%;"></div>		
4.2 Repayment Type				
Principal and Interest	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
<ul style="list-style-type: none"> • Repayments cover loan principal and interest so that the loan is repaid in full by the end of the loan term. • Applicant(s) could pay less interest over the life of the loan when compared to a loan which features a period of interest only repayments. • Interest rates on principal and interest repayments are generally lower than interest only. 	<input type="checkbox"/> If feature is marked important, indicate preferred repayment frequency: <input type="checkbox"/> weekly <input type="checkbox"/> fortnightly <input type="checkbox"/> monthly	<p>Where principal and interest is important, why is this?</p> <input type="checkbox"/> Minimise interest paid over life of loan. <input type="checkbox"/> Higher lending limit. <input type="checkbox"/> Lower deposit required. <input type="checkbox"/> Build up equity from the start. <input type="checkbox"/> Other. Details for "Other": <div style="border: 1px solid black; height: 40px; width: 100%;"></div>		

Feature	Important	Reason	Not Important	Don't Want					
Repayment Type									
Interest Only	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>					
<p>Allows smaller payments during the interest only period enabling:</p> <ul style="list-style-type: none"> • Higher cash on hand for other purposes. • Flexibility to manage cash flow. • Smaller initial payments on investment home loans may serve a tax purpose. <i>Has the applicant(s) sought tax advice?</i> <p><i>Ensure each applicant understands each of the following risks:</i></p> <ul style="list-style-type: none"> • Higher interest rates may apply to interest only loans. • Interest only payments will not reduce the loan principal. • Not repaying loan principal will result in the applicant paying more interest over the loan term. • After the end of the interest only period, principal and interest repayments will be required and these will be higher than they would have been if the loan had principal and interest repayments throughout the loan term. • The amount of equity that is built-up in the property securing the loan will be less with an interest only loan. 	<p><input type="checkbox"/> If feature is marked 'Important', confirm that each of the risks listed in 'Features' have been explained to the applicant(s):</p> <p>AND</p> <p><input type="checkbox"/> indicate the preferred duration of the interest only period:</p> <p><input type="checkbox"/> up to 1 year</p> <p><input type="checkbox"/> 1 to 3 years</p> <p><input type="checkbox"/> 3 to 5 years</p> <p><input type="checkbox"/> 5 years plus</p>	<p>Where interest only is important, why is this?</p> <p><input type="checkbox"/> Accommodate temporary reduction in income (e.g. parental leave, changing circumstances).</p> <p><input type="checkbox"/> Accommodate anticipated non-recurring expense item (e.g. education, renovation/construction, furniture).</p> <p><input type="checkbox"/> Variable and unpredictable income.</p> <p><input type="checkbox"/> Recommendation provided by an independent financial advisor/accountant.</p> <p><input type="checkbox"/> Taxation or accounting reasons (no tax advice is being given), including:</p> <ul style="list-style-type: none"> • Release funds for investment purposes (e.g. shares, investment property, super contributions) • Priority is paying off non-deductable debts (this loan is for investment purposes) • Plan to convert to an investment property in future <p><input type="checkbox"/> Other.</p> <p>Details for "Other":</p> <table border="1" data-bbox="1034 1294 1278 1525"> <tr><td> </td></tr> <tr><td> </td></tr> <tr><td> </td></tr> <tr><td> </td></tr> <tr><td> </td></tr> </table>							
4.3 Product Type									
Redraw	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>					
<p>Allows applicant(s) to access extra repayments that they made over and above the required minimum repayments.</p> <p><i>Ensure each applicant understands each of the following risks:</i></p> <ul style="list-style-type: none"> • Automatic right to redraw unless request to cancel • Each redraw may be subject to the lender's discretion. 	<p><input type="checkbox"/> If feature is marked 'Important', confirm that each of the risks listed in 'Features' have been explained to the applicant(s):</p>	<p>Where having a redraw feature is important, why is this?</p> <p><input type="checkbox"/> Flexibility to access prepaid funds if needed.</p> <p><input type="checkbox"/> Other.</p> <p>Details for "Other":</p> <table border="1" data-bbox="1034 1883 1278 2114"> <tr><td> </td></tr> <tr><td> </td></tr> <tr><td> </td></tr> <tr><td> </td></tr> <tr><td> </td></tr> </table>							

4.4 Conflicts between loan features

4.4.1 Are there any conflicts between any of the loan features marked 'Important' in section 4. Loan Features

Yes No

If Yes:

4.4.2 Explain the conflicts to the applicant(s) and ask them to consider the priority of the loan features they identify as 'Important' so that the conflict can be resolved. Once this is done, set out those priorities and reasons for those priorities below.

4.5 Other

4.5.1 Do the applicant(s) have any other requirements and objectives not already stated which may affect whether the loan, for which they propose to apply, is suitable, including whether there are any particular personal circumstances of the applicant(s) not documented in any previous responses in this interview guide that are relevant to the loan features that have been identified as 'Important'?

4.6 Product Selection

Product selection needs to take place having regard to the outcome of the requirements and objectives' enquiries set out above. The broker must give a concise narrative summary of the applicant(s) requirements and objectives and why the particular type of loan product was chosen to meet those requirements and objectives.

SECTION 2: Applicant Details

Individual Applicant 1

Applicant status: Borrower Guarantor

Title (Mr/Mrs/Ms/Miss/Other):

Surname:

Individual Applicant 2

Applicant status: Borrower Guarantor

Title (Mr/Mrs/Ms/Miss/Other):

Surname:

Individual Applicant 1

Given names:

Marital Status:

Single Married Widowed De facto Divorced

Number of dependants: Age/s:

Post settlement residential status:

Own home Mortgaged Renting Boarding

Live with family Other

Individual Applicant 2

Given names:

Marital Status:

Single Married Widowed De facto Divorced

Number of dependants: Age/s:

Post settlement residential status:

Own home Mortgaged Renting Boarding

Live with family Other

Update Contact Details

If your details have changed since the last application please provide your updated details.

Contact Details: Applicant 1

Postal address (if different from current residential address as per loan account):

State P/code

Home phone number:

Work phone number:

Mobile number:

Email address:

Contact Details: Applicant 2

Postal address (if different from current residential address as per loan account):

State P/code

Home phone number:

Work phone number:

Mobile number:

Email address:

Company – complete where company is an applicant or guarantor.

Registered company name:

ACN/ABN: Registered as: Proprietary/Private Public

Trading name:

Nature of business:

Principal Place of Business: (PO Box not accepted)

State P/code

Registered Office address: (PO Box not accepted)

State P/code

Complete where there has been a change to the company

Name of each beneficial owner: (if there has been a change since the last application)

1. DOB: / /

2. DOB: / /

Residential address of each beneficial owner: (if there has been a change since original application) (PO Box not acceptable)

1. State P/code

2. State P/code

Trust – complete where Trust is an applicant or guarantor.

Full name of Trust:

Full Business/Trading name (if any) of the Trustee: (if there has been a change since the last application)

Full name of Trustee(s): *(if an individual)*

1.	2.
----	----

Full Name of Beneficiaries: *(in respect of the Trust if there has been a change since the last application):*

1.	2.
3.	4.

If Trustee is a company, registered company name:

--

ACN/ABN:

--

Registered as: Proprietary/Private Public

Trading name:

--

Nature of business:

--

Names of Directors: *(if a proprietary company)*

--

Full address of Principal Place of Business: *(PO Box not accepted)*

	State	P/code
--	-------	--------

Time at Address:

--

Full Registered Office address: *(PO Box not accepted)*

	State	P/code
--	-------	--------

Name of each beneficial owner: *(if a proprietary company)*

1.	DOB: / /
----	----------

2.	DOB: / /
----	----------

Residential address of each beneficial owner:

1.	State	P/code
----	-------	--------

2.	State	P/code
----	-------	--------

Class of Beneficiaries:

--

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--

Settlor(s):

1.Deceased 2.Minor Contributor (<\$10k) 3.Major Contributor: Full Name

--

Name of each beneficial owner:

1.	DOB: / /
----	----------

2.	DOB: / /
----	----------

Residential address of each beneficial owner:

1.	State	P/code
----	-------	--------

2.	State	P/code
----	-------	--------

Power of Attorney

Will the loan contract be executed under Power of Attorney? Yes* No

*please provide the following details:

Full Name:

	DOB: / /
--	----------

Residential address

	State	P/code
--	-------	--------

SECTION 3: Employment

Has your employment changed since your last application? If Yes, complete the Employment and Income section. If No,* complete Income section.
 *Complete the Employment and Income section where LMI is required.

Employment Details: Applicant 1

Primary Occupation:

Industry:

Employment status: PAYG employee Self-employed Full Time
 Part Time Casual Contractor Not employed

If a wage or salary earner, please provide the following details:

Employer (company) name:

Contact (HR/Payroll) name and phone number: ()

Employer address:
 State P/code

Time at current employment: Years Months

If under 2 years, please provide previous employment details:

Previous employer name:

Previous occupation and industry: (if different from current)

Time at previous employment: Years Months

If self-employed, please provide the following details:

Company name:

Company address:
 State P/code

Nature of business:

Company ACN/ABN:

Time in business:

Accountant's name and contact phone number: ()

Employment Details: Applicant 2

Primary Occupation:

Industry:

Employment status: PAYG employee Self-employed Full Time
 Part Time Casual Contractor Not employed

If a wage or salary earner, please provide the following details:

Employer (company) name:

Contact (HR/Payroll) name and phone number: ()

Employer address:
 State P/code

Time at current employment: Years Months

If under 2 years, please provide previous employment details:

Previous employer name:

Previous occupation and industry: (if different from current)

Time at previous employment: Years Months

If self-employed, please provide the following details:

Company name:

Company address:
 State P/code

Nature of business:

Company ACN/ABN:

Time in business:

Accountant's name and contact phone number: ()

Income Details (All income must be shown as annual amounts)

Income Details: Applicant 1

Gross Salary	\$ <input type="text"/>
Rental – property investments	\$ <input type="text"/>
Other investments (e.g. shares)	\$ <input type="text"/>
Other (Incl. Overtime)	\$ <input type="text"/>
TOTAL INCOME	\$ <input type="text"/>

Income Details: Applicant 2

Gross Salary	\$ <input type="text"/>
Rental – property investments	\$ <input type="text"/>
Other investments (e.g. shares)	\$ <input type="text"/>
Other (Incl. Overtime)	\$ <input type="text"/>
TOTAL INCOME	\$ <input type="text"/>

EXPENSES (Total monthly expenses **after loan**. Includes food, housekeeping, utilities, transport, education (excluding HECs), medical/health, entertainment, insurance, child maintenance, other but excluding rent, personal loan and credit card payments.)

TOTAL MONTHLY LIVING EXPENSES: APPLICANT 1 \$

TOTAL MONTHLY LIVING EXPENSES: APPLICANT 2 \$

SECTION 4a: Assets and Liabilities Declaration

Have your Assets and Liabilities changed since your last application? If Yes, complete section 4b. No*

*Complete section 4b where LMI is required, or where you anticipate a change in LVR or an increase in the loan amount.

SECTION 4b: Assets and Liabilities Statement

If you do not own all assets or share all liabilities jointly, please complete individual financial statements.

This is the financial statement for: Applicant 1 Applicant 2 Both

ASSETS – What you own

***If asset is not wholly owned by applicants, please indicate percentage of ownership.**

REAL ESTATE:			ACCOUNTS – SAVINGS/TERM DEPOSITS:		
PROPERTY ADDRESS	MARKET VALUE \$	SHARE %	NAME OF FINANCIAL INSTITUTION	AMOUNT \$	SHARE %

SUPERANNUATION:			OTHER (eg. household contents, shares, motor vehicles):		
FUND	AMOUNT \$	SHARE %	DESCRIPTION	AMOUNT \$	SHARE %

TOTAL ASSETS \$

LIABILITIES – What you owe

^Please tick for any liabilities that will be refinanced as part of this application *Current limit is the amount now owing plus any available redraw

EXISTING MORTGAGES - WITH PRINCIPAL & INTEREST REPAYMENTS:						
LENDER'S NAME	CURRENT INTEREST RATE	LOAN TERM REMAINING OR EXPIRY DATE	CURRENT LIMIT* \$	MONTHLY REPAYMENTS \$	AMOUNT OWING \$	REF^
	%(p.a)					
	%(p.a)					
	%(p.a)					
	%(p.a)					
	%(p.a)					

EXISTING MORTGAGES - WITH INTEREST ONLY REPAYMENTS OR LINE OF CREDIT:							
LENDER'S NAME	CURRENT INTEREST RATE	LOAN TERM REMAINING OR EXPIRY DATE	IO PERIOD REMAINING OR EXPIRY DATE	CURRENT LIMIT* \$	MONTHLY REPAYMENTS \$	AMOUNT OWING \$	REF^
	%(p.a)						
	%(p.a)						
	%(p.a)						
	%(p.a)						
	%(p.a)						

PERSONAL LOANS/BANK FACILITIES/OVERDRAFTS:				CREDIT CARDS/STORE CARDS:			
LENDER'S NAME	MONTHLY REPAYMENTS	AMOUNT OWING \$	REF [^]	INSTITUTION	LIMIT \$	AMOUNT OWING \$	REF [^]

HIRE PURCHASES/LEASES/PERSONAL DEBTS:				OTHER (eg. HECS, Contingent Liabilities or Guarantees):		
DETAILS	MONTHLY REPAYMENTS	AMOUNT OWING \$	REF [^]	DETAILS	AMOUNT OWING \$	REF [^]

TOTAL LIABILITIES \$

NON GENUINE CONTRIBUTIONS (GENUINE SAVINGS)

My/Our deposit or equity contribution includes non-genuine contributions, such as an Advance or Gift from family or friends and this is repayable.

The Advance or Gift has been captured under the liabilities section of this form Yes No

Section 5: Loan Facility Changes – Please Select Type Of Loan Change

Conversion from Low Doc to Full Doc LMI to be capitalised? Yes No Annual Fee Option (currently \$120)* Yes No

*Only available if you do not pay an annual fee currently. Variable rate loans only. Annual Fee is payable yearly on the anniversary of the settlement date and provides a 0.10% discount on the then current variable interest rate on similar loans. Fee is not refundable.

Section 6: Loan Split Changes – Please Select One Type Of Loan Change Below

Increase in lending via new split: Amount: \$ Purpose:

Increase/Decrease to existing split ID: Existing Limit: \$ New Limit: \$

Change in repayment type[^]

Repayments: Interest only during the interest only period. At expiry of interest only period you must make principal and interest repayments.

Variable: Principal & Interest OR Interest Only Interest only term (1 – 10 years*): Years

***Fixed:** Principal & Interest OR Interest Only* Fixed Rate Term Years

**If new fixed rate loan is required, please complete Fixed Rate Authority Form. *Interest only term must equal fixed rate term.*

**Interest only term is limited to 5 years where the loan is for personal use and/or LVR >80%.*

[^]Please Note:

- These changes may incur the Restructure Administration Fee of \$100 per request.
- The interest rate during an Interest Only term may be higher than the interest rate during the Principal & Interest term.

Increase in lending via new split: Amount: \$ Purpose:

Increase/Decrease to existing split ID: Existing Limit: \$ New Limit: \$

Change in repayment type[^]

Repayments: Interest only during the interest only period. At expiry of interest only period you must make principal and interest repayments.

Variable: Principal & Interest OR Interest Only Interest only term (1 – 10 years*): Years

***Fixed:** Principal & Interest OR Interest Only* Fixed Rate Term Years

**If new fixed rate loan is required, please complete Fixed Rate Authority Form. *Interest only term must equal fixed rate term.*

**Interest only term is limited to 5 years where the loan is for personal use and/or LVR >80%.*

[^]Please Note:

- These changes may incur the Restructure Administration Fee of \$100 per request.
- The interest rate during an Interest Only term may be higher than the interest rate during the Principal & Interest term.

Increase in lending via new split: Amount: \$ Purpose:

Increase/Decrease to existing split ID: Existing Limit: \$ New Limit: \$

Change in repayment type^

Repayments: Interest only during the interest only period. At expiry of interest only period you must make principal and interest repayments.

Variable: Principal & Interest OR Interest Only Interest only term (1 – 10 years*): Years

***Fixed:** Principal & Interest OR Interest Only* Fixed Rate Term Years

**If new fixed rate loan is required, please complete Fixed Rate Authority Form. *Interest only term must equal fixed rate term.
Interest only term is limited to 5 years where the loan is for personal use and/or LVR >80%.

^Please Note:

1. These changes may incur the Restructure Administration Fee of \$100 per request.
2. The interest rate during an Interest Only term may be higher than the interest rate during the Principal & Interest term.

Increase in lending via new split: Amount: \$ Purpose:

Increase/Decrease to existing split ID: Existing Limit: \$ New Limit: \$

Change in repayment type^

Repayments: Interest only during the interest only period. At expiry of interest only period you must make principal and interest repayments.

Variable: Principal & Interest OR Interest Only Interest only term (1 – 10 years*): Years

***Fixed:** Principal & Interest OR Interest Only* Fixed Rate Term Years

**If new fixed rate loan is required, please complete Fixed Rate Authority Form. *Interest only term must equal fixed rate term.
Interest only term is limited to 5 years where the loan is for personal use and/or LVR >80%.

^Please Note:

1. These changes may incur the Restructure Administration Fee of \$100 per request.
2. The interest rate during an Interest Only term may be higher than the interest rate during the Principal & Interest term.

SECTION 7: Property Security Details

Please select type of security property change as security for your loan. If a new property is to be added, please complete the new property details section.

Security Substitution: Partial Discharge: Deed of Set Off:

Existing Property 1 Details:

Estimated value: \$

Property address: State P/code

Registered Proprietor:

Existing Property 2 Details:

Estimated value: \$

Property address: State P/code

Registered Proprietor:

New Property 1 Details:

Purchase price: \$ OR Estimated value: \$

Property address: State P/code

Title: Freehold Strata Other

Volume Folio Zoning

Name/s in which title is/will be held: (ALL persons registered on this title must complete this application form as co-borrower or guarantor.)

Type of property: Vacant land Construction House Unit/Townhouse Apartment Other If other please list

Please provide details of person to be contacted to arrange access to property for valuation purposes.

Contact name:

Home phone: () Work phone: ()

Mobile phone: Email address:

New Property 2 Details:

Purchase price: \$ OR Estimated value: \$

Property address: State P/code

Title: Freehold Strata Other

Volume Folio Zoning

Name/s in which title is/will be held: (ALL persons registered on this title must complete this application form as co-borrower or guarantor.)

Type of property: Vacant land Construction House Unit/Townhouse Apartment Other If other please list

Please provide details of person to be contacted to arrange access to property for valuation purposes.

Contact name:

Home phone: () Work phone: ()

Mobile phone: Email address:

Solicitor/Conveyancer

(Mandatory for Purchase Transactions)

Company:

Address: State P/code

Contact name: Work phone: ()

Fax number: () Email address:

SECTION 8: Consent

Consent of Mortgagee required for

Subdivision Deceased Estate Second Mortgage Lease Easement Transfer of Ownership

Other (please specify)

Please provide current contact details of your representative, as we may need to contact them to clarify the information on this form

Company:

Address: State P/code

Contact name: Work phone: ()

Fax number: () Email address:

Consent Fees

Fees will be debited to the nominated bank account (Nominated Account), from which loan repayments are debited for the loan. If Advantedge Financial Services Pty Ltd consents to this request, the fee amount incurred will be:

- Subdivisions are \$250.00 per request
- All other requests are \$100.00 per request

SECTION 9: Change of Loan Purpose

It is possible that your proposed loan may be regulated by the National Credit Code ("NCC"). The NCC may apply where:

- credit is provided under a contract;
- the applicant (debtor/mortgagor) is a natural person or strata corporation ordinarily resident in Australia and/or its territories; and
- the purpose for which credit is provided is wholly or predominantly:
 - of a personal, domestic, or household use; or
 - to purchase, renovate or improve residential property for investment purposes; or
 - to refinance personal, domestic or household credit or to purchase, renovate or improve residential property for investment purposes

Part A

In order to determine whether or not the provisions of the NCC will apply to this loan, the Lender requires you to provide the following information:

- Are any of the applicant(s) natural persons as described above? Yes No
- Is the only applicant(s) a corporation? If yes, **do not complete** Part B and Part C Yes No
- Are any of the applicant(s) a strata corporation (being a corporation incorporated under strata title legislation, or whose issued shares confer a right to occupy land for residential purposes)? Yes No

Part B

- I/we confirm my home loan is for the loan purpose stated below and authorise Advantedge to change my/our loan purpose accordingly
- I/we acknowledge that my/our Borrower rate **may** change to align with the new loan purpose/s stated below.

The purpose of this loan is:	Loan account 1 ID number: New Purpose	Loan account 2 ID number: New Purpose	Loan account 3 ID number: New purpose
1. To purchase a property for personal use.	\$		
2. To purchase a property for investment purposes.	\$		
3. To refinance a property for personal use.	\$		
4. To refinance a property for investment purposes.	\$		
5. To purchase vacant land for personal use.	\$		
6. To purchase vacant land for investment purposes.	\$		
7. To refinance vacant land for personal use.	\$		
8. To refinance vacant land for investment purposes.	\$		
9. To purchase vacant land and construct a property for personal use.	\$		
10. To purchase vacant land and construct a property for investment purposes.	\$		
11. To refinance vacant land and construct a property for personal use.	\$		
12. To refinance vacant land and construct a property for investment purposes.	\$		
13. To provide funds for a future personal use.	\$		
14. To provide funds for a future business/investment purpose.	\$		
TOTAL =	\$		

Part C

Are any of the applicant(s) likely to receive an income tax deduction in respect of at least 50% of the total interest payable on the amount proposed to be borrowed? Yes No

If you believe that the proposed loan is **NOT** provided wholly or predominantly for personal, domestic or household use, or to purchase, renovate, refinance, or improve residential property for investment purposes, then you must also complete the Declaration of Purpose.

Important Notice: If you declare that the loan has a business or investment purpose, but the Lender's subsequent enquiries reveal that the loan is regulated under the NCC, then the Lender may be obliged to re-assess the loan and to arrange to have the loan re-documented. Any costs incurred by this process are to be borne by the applicant(s).

Privacy Notice and Consent

for ChoiceLend (the "mortgage manager")

This privacy notice and consent relates to this application (this application) you make to a mortgage manager for a loan (your loan) or in which you offered to guarantee the applicant's loan obligations. It includes consents from you to disclose certain information to other organisations described below. Your loan may be consumer credit or commercial credit.

The mortgage manager will submit this application to a lender or the lender's loan servicer to consider. If the lender or its loan servicer approves this application, it may seek lender's mortgage insurance (LMI) cover from a lenders mortgage insurer or title insurance cover from a title insurer or both in relation to your loan.

In this privacy notice and consent, "credit eligibility information" means information an organisation described below obtained from a credit reporting body or that is based on information obtained from a credit reporting body.

Privacy Notice

This privacy notice tells you how certain organisations collect information about you, what they use the information for and who they share the information with. If any of those organisations collect information that can be used to identify you, it will take reasonable steps to notify you of that collection.

Organisations That Collect Information About You

This privacy notice and consent covers the following organisations that may collect information about you relating to this application or your loan or a guarantee of the loan:

- the mortgage manager (the mortgage manager) through whom you made this application or that manages your loan. That mortgage manager is Advantedge Financial Services Pty Ltd ACN 136 491 702;
- the lender to whom you make this application or that makes your loan available. That lender is either Perpetual Trustees Victoria Limited ACN 004 027 258 or AFSH Nominees Pty Ltd ACN 143 937 437 (each a lender);

- the loan servicer (the loan servicer) that considers this application or administers your loan for the lender. That loan servicer is Advantedge Financial Services Pty Ltd ACN 130 012 930;
- the LMI insurer that considers a lender's request for LMI cover relating to this application or that gives LMI cover to the lender for your loan. That LMI insurer is either QBE Lenders Mortgage Insurance Ltd (QBE) ACN 000 511 071 or Genworth Financial Mortgage Insurance Pty Ltd (Genworth) ACN 106 974 305 (each an LMI insurer); and
- the title insurer (the title insurer), that considers a lender's request for title insurance cover relating to this application or that gives title insurance cover to the lender for your loan, and its related entity: the title insurer is First American Title Insurance Company of Australia Pty Limited (First Title) ACN 075 279 908 and its related entity is First Mortgage Services Pty Ltd (FMS) ACN 110 202 429.

Each of those organisations is described below separately as "we" and "us".

The LMI insurers and the title insurer are described together below as "insurers".

How information is collected from you

We will collect information about you from you directly whenever we can. Most information will be collected from this application and from the records we maintain about the products or services you receive from us. We may verify that information from sources referred to in this application or in this privacy notice and consent.

Sometimes an LMI insurer may also collect further personal information about you during the course of the LMI cover provided to the lender for your loan. The terms of this notice and the LMI insurer's Privacy Policy will apply to the collection, use and disclosure of that information.

How information is collected from other sources

Sometimes we will collect information about you from other sources as the Privacy Act 1988 permits. We may collect information about you that is publicly available (for example from public registers or social media), or made available by third parties. We do this where:

- we distribute or arrange products on behalf of others, including our business partners;
- we can't get hold of you and need to update your contact details;
- we need information from third parties about an application you make through us;
- we need information for fraud prevention purposes;
- we are checking the security you are offering;
- we can learn insight about your financial needs, such as through property information;
- you have consented to third parties sharing it with us, such as organisations we sponsor or have loyalty programs with;
- at your request, we exchange information with your legal or financial advisers or other representatives

We may use or disclose information about you in order to combine the information that we hold about you with information about you collected from or held by external sources.

When the law authorises or requires collection of information

There are laws that affect organisations that may require us to collect personal information about you. For example, we may require information about you to verify your identity under Australian Anti-Money Laundering law.

How your information may be used

A lender, the loan servicer or the mortgage manager may use information about you for purposes including:

- giving you information about loan products or related services including help, guidance and advice;
- considering whether you are eligible for a loan or any related service you requested, including identifying or verifying you or your authority to act on behalf of a customer;
- processing this application and providing you with a loan or related service;
- administering your loan or any related service, for example, to answer requests or deal with complaints;
- telling you about other products or services it or its related companies or its distributors make available and that may be of interest to you, unless you tell them not to;
- identifying opportunities to improve our service to you and improving our service to you
- allowing it to run its business efficiently and to perform administrative and operational tasks;
- preventing or investigating any fraud or crime or any suspected fraud or crime;
- as required by law, regulation or codes binding it; and
- any purpose to which you have consented.

You can let the lender, loan servicer or the mortgage manager know at any time if you no longer wish to receive direct marketing offers from them. They will process your request as soon as practicable.

Also, a lender, the loan servicer or the mortgage manager may use credit information about you to:

- enable an insurer to assess the risk of providing insurance to the lender or to address the lender's arrangements with the insurer;
- assess whether to accept a guarantor or the risk of a guarantor being unable to meet their obligations;

- consider hardship requests; and
- assess whether to securitise loans and to arrange securitising loans the lender makes.

An LMI insurer may use information about you:

- to decide whether to insure a lender under an LMI policy;
- to assess the risk of you or a guarantor defaulting on your obligations to a lender;
- to administer and vary the insurance cover including for securitisation and hardship applications;
- to verify information that the LMI insurer collects about you;
- to deal with claims and recovery of proceeds including, among other things, to enforce a loan or a guarantee in place of a lender if the LMI insurer pays out an insurance claim on your loan or the loan you guarantee;
- to conduct risk assessment and management involving credit scoring, portfolio analysis, reporting and fraud prevention;
- to comply with legislative and regulatory requirements including requirements under the Privacy Act 1988 and Insurance Contracts Act 1984 as amended from time to time;
- for a mortgage insurance purpose relating to you; and
- for any other purpose under the insurance policy the LMI insurer issues to the lender relating to your loan.

The title insurer or its related entities may use information about you:

- to assess the risk of providing title insurance to the lender;
- for the subsequent administration or variation of the title insurance policy;
- for risk assessment, reporting, fraud prevention, enforcement and claim recovery activities;
- to discharge your existing mortgage over the security property and register your new mortgage over the security property where a refinance is taking place;
- to deal with claims and to enforce a loan or a guarantee in place of a lender if the title insurer pays out an insurance claim on your loan or the loan you guarantee;
- for a title insurance purpose relating to you;
- to comply with legislative and regulatory requirements; and
- for any other purpose under the contract between a lender and the title insurer.

What happens if you don't provide information

If you don't provide your information to us, it may not be possible:

- to provide you with the product or service you want. For example, if information is not disclosed to an insurer, it may not be able to process a lender's request for insurance. In that case, the lender may not be able to assess this application;
- for the lender, loan servicer or a mortgage manager to manage or administer the loan the lender makes to you;
- verify your identity or protect against fraud; or
- in the case of the lender, loan servicer or mortgage manager, to let you know about other products or services that might be suitable for your financial needs.

Sharing your information

Sharing with other organisations

We use and share information about you with other organisations described above for the purposes described above.

Sharing with related companies

We may share information about you with our related companies for the purposes described above.

Sharing with your representatives and referees

We may share information about you with:

- your representative or any person acting on your behalf (for example, lawyers, settlement agents, accountants, brokers, mortgage aggregators with whom your broker is associated, or real estate agents); and
- your referees, such as your employer, to confirm details about you.

Sharing With Credit Reporting Bodies

We may disclose information about you to a credit reporting body in relation to this application or your loan or your guarantee, including overdue payments. A credit reporting body may include information about you in reports that it gives other organisations (like other lenders) to help them assess your credit worthiness.

Some of that information may reflect adversely on your credit worthiness, for example, if you fail to make payments or if you commit a serious credit infringement (like obtaining credit by fraud). That sort of information may affect your ability to get credit from other lenders.

Sharing With Third Parties

We may disclose information about you to third parties, in relation to: considering the application; providing, managing or administering your loan; exercising rights relating to your loan; exercising rights relating to your guarantee; or any insurance policy an insurer issues to the lender relating to your loan or the loan you guarantee. Those third parties may include:

- real estate agents, valuers, other insurers (other than those described above), re-insurers, claim assessors and investigators;
- brokers or referrers that submitted applications on your behalf or referred you to the mortgage manager;
- other financial institutions, like banks;
- credit reporting bodies or other approved third parties who are authorised to assess the validity of identification information;
- organisations that are involved in debt collecting including purchasers of debt;
- fraud reporting agencies (including organisations that assist with fraud investigations and organisations established to identify, investigate and/or prevent any fraud, suspected fraud, crime, suspected crime, or misconduct of a serious nature);
- organisations involved in surveying or registering a security property or which otherwise have an interest in a security property;
- government or regulatory bodies (including the Australian Securities and Investments Commission and the Australian Tax Office) as required or authorised by law. In some instances, these bodies may share the information with relevant foreign authorities;
- rating agencies to the extent necessary to allow the rating agency to rate particular investments;
- organisations involved in securitising your loan, including the Reserve Bank of Australia (sometimes this information is de-identified), re-insurers and underwriters, loan servicers, trust managers, trustees and security trustees;
- companies we arrange or distribute products for;
- guarantors and prospective guarantors of your loan;
- the borrowers or the prospective borrowers of the loan you guarantee;
- our joint venture partners that conduct business with us;
- organisations involved in a corporate re-organisation or transfer of NAB Group assets or business;
- other organisations involved in our normal business practices, including our agents and contractors, as well as our accountants, auditors or lawyers and other external advisers (e.g. consultants and any independent customer advocates);
- service providers (including data consultants and IT contractors), agents, contractors and advisers that assist us to conduct our business; and
- where you've given your consent or at your request, including to your representatives or advisors.

Also, a lender or the loan servicer may disclose information about you, in relation to other services relating to your loan or your guarantee or its loan products, to others including:

- organisations that maintain, review and develop a lender's or the loan servicer's business systems, procedures and technology infrastructure, including testing or upgrading our computer systems;
- payments systems organisations including merchants, payment organisations and organisations that produce cards, cheque books or statements for a lender in relation to your loan or the loan you guarantee;

- organisations that assist a lender or the loan servicer with product planning, analytics, research and development; and
- mailing houses and telemarketing agencies and media organisations that assist a lender or the loan servicer to communicate with you, including media or social networking sites.

Sharing outside of Australia

QBE may disclose information about you to related companies situated in the Philippines or to service providers situated in India.

Genworth may disclose information about you to related companies situated in the USA, Canada or the United Kingdom.

The title insurer or its related entities may disclose information about you to related companies situated in the USA, Malaysia or India.

We may store information about you in cloud or other types of networked or electronic storage. As electronic or networked storage can be accessed from various countries via an internet connection, it's not always practicable to know in which country information about you may be held.

Overseas organisations may be required to disclose information shared with them under a foreign law. In those instances, the organisation, described above, that disclosed the information to the overseas organisation will not be responsible for that disclosure.

Each lender, loan servicer and mortgage manager:

- will only share any credit information about you with a credit reporting body if that body has a business operation in Australia; and
- is unlikely to share credit eligibility information with organisations that do not have business operations in Australia.

Accessing your Information

You can ask us to access information that we hold about you.

You have special rights to access credit eligibility information. You can find out how to access information about you (including credit eligibility information) by reading our Privacy Policy, available by contacting us. Please see our contact details in the schedule.

Correcting your Information

You can ask us to correct information we hold about you. You have special rights to correct credit information about you. You can find out how to correct information about you (including credit information) by reading our Privacy Policy, available by contacting us. Please see our contact details in the schedule.

Complaints

If you have a complaint against us about a privacy issue, please tell us about it. You can find out how to make a complaint (including special rights for credit information complaints) and how we will deal with a complaint, by reading our Privacy Policy, available by contacting us. Please see our contact details in the schedule.

Privacy Policy

You can find out more about how we manage information about you by reading our Privacy Policy available by contacting us. Please see our contact details in the schedule. Also, you can read and obtain a copy of that policy at our website address set out in the schedule.

Consent

By signing this form, you consent to:

- us obtaining information about you from a credit reporting body:
 - to assess your application for consumer credit or commercial credit or to collect any payment that is overdue in relation to your loan; and/or
 - to assess whether to accept you as a guarantor of the loan;
- us exchanging information about you with other credit providers to: assess this application; assess whether to accept you as a guarantor; assist you to avoid defaulting on your loan or your guarantee; notify other credit providers of a default by you; or assess your credit worthiness. This information may include credit eligibility information;
- if you are a joint applicant under this application or become a joint borrower under your loan, us exchanging information about you with your joint applicants or joint borrowers to process this application and to administer your loan;
- us disclosing information (including credit eligibility information to potential guarantors) about you to a potential or existing guarantor

(or their legal representative) but only to assist them to consider whether to act as a guarantor or to offer property as security or to inform them about:

- this application and details of the obligations guaranteed or proposed to be guaranteed;
- your credit worthiness, credit capacity or credit history; and
- any other matter we decide is relevant to a potential guarantor or guarantor;
- if a lender, the loan servicer or mortgage manager requests an insurer for LMI insurance or title insurance for the loan for which you applied, the lender, the loan servicer or the mortgage manager disclosing to that insurer information about you for any purpose in connection with that insurance;
- us checking the details of the information you gave in this application. They may contact any person you named in this application for that purpose. If you give us an identity document (for example, your passport or driver's licence) in connection with this application, we may contact the authority that issued the document to verify the status of and any information contained in the document;
- us exchanging information (including credit eligibility information) about you with any person acting on your behalf (like a broker, the mortgage aggregator with whom your broker is associated, or a referrer) relating to processing this application and establishing and managing your loan or your guarantee;
- us exchanging information about you with our relevant service providers (including any service provider located outside Australia) including information that we collect from you as an agent of a State or Territory government in relation to a First Home Owner Grant application you make. For more information, please see the privacy notice above and our privacy policy, available by contacting us. Please see the contact details in the schedule;
- a lender or the loan servicer disclosing your credit eligibility information to other organisations participating in securitising the lender's loans, but only for purposes relating to those arrangements including to enable those other organisations to exercise rights they have under securitisation arrangements to review loan files; and
- us using the information in this application to better understand and/or manage your relationship with us.

We can give information obtained from credit reporting bodies about you to related companies

We can give information we obtain from credit reporting bodies about you to any of our related companies to enable the related company to process another credit application you make to it and to collect any payment that is overdue in relation to that credit facility.

Information about other people

If you give information about another person (like your employer, spouse, referee or solicitor) in relation to this application or a loan you get from the lender to us, you will let that other person know that:

- we have collected their information to assess this application, to manage any loan you get from a lender and for any other purpose set out in the privacy notice above;
- we may exchange this information with other organisations set out in that privacy notice;
- we handle their personal information in the way set out in our Privacy Policy and that privacy notice and they can:
 - access or request a copy of that privacy policy or privacy notice; or
 - access the information we hold about them, by using the contact details for us in the schedule; and
- you may not be able to get credit from the lender or we may not accept your application to act as a guarantor of a loan unless we obtain their information.

More about the credit reporting body we use

Contact details

We may give information about you to one or more credit reporting bodies in relation to this application or your loan. Currently, we deal

with Equifax Australia Information Services and Solutions Pty Limited. Equifax's contact details are in the schedule. Equifax has a credit reporting policy about how it handles information about you. You can obtain copies of that policy at Equifax's website set out in the schedule.

If you think you have been the victim of a fraud

If you believe that you have been or are likely to be the victim of fraud (including identity fraud), you can request a credit reporting body not to use or disclose the information they hold about you.

If you don't want your information used by them for direct marketing/pre screening purposes

You can ask a credit reporting body not to use information about you to undertake pre-screening assessments of individuals to determine whether those individuals are eligible to receive direct marketing from a particular credit provider. Please contact the credit reporting body, if you want to ensure that the credit reporting body does not use information about you for pre-screening assessments.

Schedule

Lenders

Perpetual Trustees Victoria Limited ACN 004 027 258
Level 12, 123 Pitt Street, Sydney, NSW 2000.
Tel: 02 9229 9000

Web: www.perpetual.com.au

Its privacy policy is set out at <http://www.perpetual.com.au/privacy-policy.aspx>

AFSH Nominees Pty Ltd ACN 143 937 437

Level 10, 101 Collins St, Melbourne VIC 3000

Tel: 03 8616 1600

Web: www.advantedge.com.au

Its privacy policy is set out at www.advantedge.com.au/privacy

Loan Servicer

Advantedge Financial Services Pty Ltd ACN 130 012 930

Level 10, 101 Collins St, Melbourne VIC 3000

Tel: 03 8616 1600

Web: www.advantedge.com.au

Its privacy policy is set out at www.advantedge.com.au/privacy

Mortgage Manager

Advantedge Financial Services Pty Ltd ACN 136 491 702

Level 10, 101 Collins St, Melbourne VIC 3000

Tel: 1300 177 057

Web: www.choicelend.com.au

Its privacy policy is set out at <http://www.choicelend.com.au/privacy.htm>

Insurers

QBE Lenders Mortgage Insurance Ltd ACN 000 511 071

Level 5, 2 Park St, Sydney NSW 2000

Tel: 1300 367 764

Web: www.qbelmi.com

Its privacy policy is set out at <http://www.qbelmi.com/pg-QBE-Privacy-Policy-Statement.seo>

Genworth Financial Mortgage Insurance Pty Ltd ACN 106 974 305

Level 26, 101 Miller St, North Sydney NSW 2060

Tel: 1300 655 422

Web: www.genworth.com.au

Its privacy policy is set out at <http://www.genworth.com.au/privacy-policy>

First American Title Insurance Company of Australia Pty Ltd

ACN 075 279 908

Level 10, 309 George Street, Sydney NSW 2000

Telephone 1300 362 178

Web: www.firsttitle.com.au

Its privacy policy is set out at <http://www.firsttitle.com.au/property-owners/copyright-copy-first-title-privacy-policy>

Credit Reporting Body

Equifax Australia Information Services and Solutions Pty Limited

• Online: www.mycreditfile.com.au

• Equifax's credit reporting policy is set out at <http://www.equifax.com.au/privacy>

• Mail: Attention: Public Access Division Equifax Pty Ltd
PO Box 966 North Sydney NSW 2059.

Important Information

The lender will make an assessment based on the requirements and objectives, income and expenses which you have provided to us. You should check carefully that the information provided is accurate and up-to-date and doesn't leave out any material details which may impact your ability to meet the payment requirements in the credit contract for which you have applied. This includes any foreseeable changes to your circumstances that may otherwise impact on your ability to meet your contractual obligations.

1. I/We have been given an opportunity to check the information contained in this application and I/we confirm that the information is true.
2. I/We confirm that we are not aware of any foreseeable changes to my/our circumstances that may otherwise impact on my/our ability to meet mine/our contractual obligations.
3. I/We authorise the mortgage manager, the Lender and the Insurer to:
 - a. Verify the information contained in this application (where applicable);
 - b. Collect information in accordance with the Privacy Notice and Consent.
4. I/We authorise Advantedge Financial Services Pty Ltd to debit fees relating to the variation to my nominated account.

Acknowledgement by applicant(s) – all applicants must sign below:

Applicant 1

Full name Signature Date

Applicant 2

Full name Signature Date

Applicant 3

Full name Signature Date

Applicant 4

Full name Signature Date

Guarantor 1

Full name Signature Date

Guarantor 2

Full name Signature Date

Acknowledgement by broker

I acknowledge that I have asked all the above questions and notified the applicant(s) of the risks associated with their selected loan features, including the risks identified above.

1. I have made reasonable inquiries and can state that the product meets the applicant/s requirements and objectives as outlined by the applicant/s in this form and consider the loan as not unsuitable.
2. I confirm that the Income and Expense information provided within the application are those obtained from the applicant/s during my preliminary assessment.
3. I confirm that I have provided details of any conflicts of interest relating to this application.
4. I confirm that I have asked the applicant(s) whether the equity contribution includes non-genuine contributions and have recorded the terms of repayment where applicable.
5. I have asked the following questions of the applicant/s and their answers are:
 - Has any applicant ever been a shareholder or officer of any company of which a manager, receiver, and/or liquidator has been appointed? Yes No
 - Is there any unsatisfied judgement entered in any court against any applicant, or any company of which any applicant is or was a shareholder or officer? Yes No
 - Has any application in respect of this loan ever been submitted by any applicant or any other person (including another broker) to any other lender? Yes No
6. The applicant/s have requested the loan documents to be sent to:
 Broker Borrower Solicitor/Conveyancer

Broker

Full name Signature Date